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EUROPEAN



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Employment

Gerald Burgstaller Burgstaller & Preyer
Rechtsanwälte GmbH
Helmut Preyer Burgstaller & Preyer
Rechtsanwälte GmbH
Georg Schima Kunz Schima Wallentin
Rechtsanwälte OG

IT and telecommunications

Axel Anderl Dorda Brugger Jordis
Markus Andréewitch Andréewitch & Simon

Insolvency and corporate recovery

Norbert Abel Abel & Abel
Alexander Klausner Brauneis Klausner Prändl
Rechtsanwälte GmbH
Peter Schulyok Schulyok Unger & Partner
Rechtsanwälte OEG

Intellectual property and media

Thomas Höhne Höhne, In der Maur &
Partner Rechtsanwälte GmbH
Lothar Wiltschek Wiltschek Rechtsanwälte
Michael Wolner Gassauer-Fleissner
Rechtsanwälte GmbH

Private client

Nikolaus Arnold ARNOLD Rechtsanwalte
GmbH
Christian Grave Jakobljevich, Grave & Vetter
Theresa Jordis Dorda Brugger Jordis
Johannes Reich-Rohrwig CMS Reich-
Rohrwig Hainz Rechtsanwälte GmbH

Public procurement

Johannes Schramm Schramm Öhler
Rechtsanwälte

Tax

Florian Arnold ARNOLD
Rechtsanwalte GmbH
Nikolaus Arnold ARNOLD
Rechtsanwalte GmbH
Niklas Schmidt Wolf Theiss

misunderstandings before they arise'. The team advised on Lenzig's €619m 're-IPO' equity issuance. The team also advised a wide range of Austrian banks on corporate bond issuances. Florian Khol has 'an incredible ability to keep calm even in tense situations'. Michael Binder is recommended for equity work, and Tibor Fabian is strong on derivatives and debt work.

Brandl & Talos Rechtsanwälte GmbH's 'level of service is outstanding' and it 'offers very fair fees'. This small firm is developing an excellent name in capital markets and is particularly praised by clients for the amount of partner involvement in deals. 'The firm is more goal-oriented and less theoretical in its advice than many other firms in this practice area', says one client. The team recently advised Raiffeisen Centrobank and MM Warburg & Co on Polytec Aktiengesellschaft's share placement. Thomas Talos heads the team, which also includes Ernst Brandl (the 'capital markets brain of the firm'), Christian Thaler ('excellent') and Christian Lenz ('flexible').

CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH has good pedigree advising on debt and equity deals. In 2011, it advised private equity group Petrus Advisers and construction group Strabag on acquiring a 20% stake in Vienna-listed real estate company Conwert. Martin Zuffer heads the group.

DLA Piper Weiss-Tessbach has been busy with debt-side instructions, and practice head Christian Temmel led advice to Warimpex on its €40m rights issue in 2010. The team also represented the UK-listed PartyGaming on its merger with Austria-listed bwin.

Peter Feyl leads **Schoenherr's** underwriter-oriented practice, which recently advised a syndicate of international banks as joint bookrunners on Sappi Papier Holding's high yield notes issuance.

Weber & Co. is a boutique that receives high praise for smaller, complex capital markets deals. The experienced Stefan Weber is recommended, as is Ewald Oberhammer.

bpv Hügel Rechtsanwälte OG is recommended for equity work, particularly convertible bonds. The team has good links to domestic banks, particularly regular client Immofinanz, which it represented on its €515m convertible bond issue in 2011, combining treasury shares and conditional capital as security. Hanns Hügel is recommended.

Eisenberger & Herzog recently advised HTI on its successful restructuring and refinancing including the issuance of new hybrid bonds. Practice head Peter Winkler is recommended.

Herbst Vavrovsky Kinsky Rechtsanwälte GmbH is experienced in equity deals and structured financing. Phillip Kinsky and Christoph Wildmoser are recommended.

Skadden, Arps, Slate, Meagher & Flom LLP's clients praise the seamless co-operation

OTHER RECOMMENDED FIRMS

Barnert Egermann Illigasch
Rechtsanwälte GmbH
Fellner Wratzfeld & Partners ◊
Graf & Pitkowitz Rechtsanwälte GmbH ◊
Graf Patsch Taucher Rechtsanwälte
Hasch & Partner Anwaltsgesellschaft mbH
Hauser Partners ◊
Hausmaninger Kletter Rechtsanwälte GmbH
Karasek Wietrzyk Rechtsanwälte GmbH
monlaw Mondl Leuthner Rechtsanwälte
Pöch Krassnigg Rechtsanwälte GmbH
Saxinger, Chalupsky & Partners
Rechtsanwälte GmbH ◊

Firms are listed A-Z

◊ indicates firm displays contact details at the end of this chapter

with the firm's offices internationally. The team recently represented Atrium on listing issues concerning the restructuring of Atrium's various bonds listed on the Vienna and London stock exchanges. The 'excellent' Rainer Wachter has 'an efficient way of working', and Markus Haberbauer is also recommended.

Central and Eastern Europe

The 'truly outstanding' **CHSH Cerha Hempel Spiegelfeld Hlawati** has six offices across the region and regularly acts on some of the biggest corporate deals in the market. 'With its great experience it is excellent for large international transactions where it can perfectly co-ordinate big teams and align with different teams', says one client. Benedikt Spiegelfeld heads the team, which recently advised Telekom Austria on its Central European restructuring programme, involving several spin-offs, mergers and other reorganisations. Albert Birkner is 'impressive and proactive', and Georg Konrad is 'business-minded'.

CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH impressively fields 500 lawyers across its CEE network and advises on a high volume of M&A. The firm recently advised Delhaize Group on its €932m acquisition of a major Serbian food retailer with operations in five countries. The practice also recently advised Hypo Alpe-Adria on its CSI-Hypo comprehensive compliance screening programme. Radivoje Petrikic heads the corporate team, and Gregor Famira leads the real estate practice.

Freshfields Bruckhaus Deringer operates an effective best-friends network across the region and is a leading firm for highly complex corporate work. The CEE finance team is also highly rated and recently won places on the Deutsche Bank and Credit Suisse emerging markets panels. The practice recently advised

CORPORATE AND M&A

Binder Grösswang Rechtsanwälte 1
CHSH Cerha Hempel Spiegelfeld Hlawati
Dorda Brugger Jordis
Freshfields Bruckhaus Deringer
Schoenherr
Wolf Theiss

bpv Hügel Rechtsanwälte OG 2
CMS Reich-Rohrwig Hainz
Rechtsanwälte GmbH
Fellner Wratzfeld & Partners 2

Baker & McKenzie Diwok Hermann 3
Petsche Rechtsanwälte GmbH
Brandl & Talos Rechtsanwälte GmbH 3
DLA Piper Weiss-Tessbach
Eisenberger & Herzog
Fiebinger Polak Leon Rechtsanwälte 3

Barnert Egermann Illigasch
Rechtsanwälte GmbH
Benn-Ibler Rechtsanwälte GmbH
enwc Natlacen Walderdorff Cancola
Attorneys at Law
Eckert & Fries Rechtsanwälte GmbH
Gassauer-Fleissner Rechtsanwälte GmbH 3
Griss & Partner
Hauser Partners Rechtsanwälte GmbH 3
Hausmaninger Kletter Rechtsanwälte GmbH
Herbst Vavrovsky Kinsky Rechtsanwälte GmbH
Karasek Wietrzyk Rechtsanwälte GmbH
Siemer-Siegl-Füreder & Partner, Rechtsanwälte

BLS Rechtsanwälte (Attorneys at Law) Boller
Langhammer Schubert KG
Brauneis Klauer Prändl Rechtsanwälte GmbH
Cabjolsky & Otto Rechtsanwälte OG
Graf & Pitkowitz Rechtsanwälte GmbH 3
Graf Patsch Taucher Rechtsanwälte
Hansch & Partner Anwalts-gesellschaft mbH
Lansky, Ganzger & Partner
Rechtsanwälte GmbH
PHH Prochaska Heine Havranek
Rechtsanwälte OG
Saxinger, Chalupsky & Partners
Rechtsanwälte GmbH 3
Skadden, Arps, Slate, Meagher & Flom LLP
Weber & Co.

Firms are listed A-Z within tiers

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"upmarket" price", according to clients. Thomas Zottl and Konrad Groller are recommended, and Stefan Koeck heads the practice.

Schoenherr is 'very responsive and advice is always to the point'. It has a great track record advising blue-chip clients on M&A, and recently advised Volkswagen on its €3.5bn merger with Porsche. Other standout deals included representing Volksbanken AG (ÖVAG) on the sale of its CEE operations to Russia's Sberbank.

Alexander Popp adopts a 'hands-on approach and is creative in finding solutions', and Markus Piuk is also recommended.

The 'excellent and very responsive' **Wolf Theiss** is comfortable on high-profile deals and recently advised Apax Partners on its acquisition of German fashion retailer Takko from Advent in an auction process. Other transactions included advising Erste Bank on its €500m acquisition of a majority stake in Intermarket Bank. Practice head Dieter Spranz is 'a strong team manager', Horst Ehardt is 'outstanding', and Clemens Schindler is 'extremely efficient'.

bpv Hügel Rechtsanwälte OG punches above its weight to advise on major cross-border deals, and recently advised Verbund on the sale of a 26% stake in a subsidiary to a hydropower company. The team also advised BP Austria and Shell on cross-border reorganisations. Hanns Hügel is a leading figure in the market for tax and corporate advice.

CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH has seen an increase in wind and energy sector instructions. Peter Huber and Johannes Reich-Rohrwig jointly head the practice, which recently advised Japanese pharmaceuticals company Takeda on the local aspects of its €9.6bn acquisition of Nycomed. Other standout matters for the 13-partner group included advising Alstom on local aspects of its €3.2bn acquisition of power company Areva.

Fellner Wratzfeld & Partners has an impressive roster of oil and gas and banking clients, and has advised on some major deals in recent years. Markus Fellner, Gregor Schett and Paul Luiki are highly recommended.

Baker & McKenzie Diwok Hermann Petsche Rechtsanwälte GmbH recently advised Japanese company Daifuku on purchasing a minority interest in logistics company Knapp. 'Advice always proves useful and comes to the relevant issues quickly; no long memos, but short and practical advice', says one client. Practice head Gerhard Hermann provides 'top-level advice' and 'answers all questions to the satisfaction of management'. Mario Gall is also recommended.

Brandl & Talos Rechtsanwälte GmbH has an excellent record advising on M&A with a significant capital markets element. The firm has been kept busy advising bwin on its €2.5bn cross-border merger with Party Gaming, and represented Redevco Group during its acquisition of a Slovak real estate company. Christopher Schrank and Thomas Talos are highly recommended.

DLA Piper Weiss-Tessbach recently advised Doosan Heavy Industries & Construction on its acquisition of an Indian boiler manufacturer from the insolvent Austrian industrial group A-Tec Industries. The team also advised London-listed PartyGaming on its €2.5bn merger with bwin. Max Becker is 'a pleasure to work with'.

At **Eisenberger & Herzog**, 'the level of service is excellent. All matters are well prepared, and the value for money is very good'. The team recently advised Österreichische Post on auctioning off certain local assets; and state-owned Hypo Alpe-Adria on privatising parts of its real estate and banking business. Peter Winkler is 'extremely dedicated to his work and top in all negotiations'. Alric Ofenheimer is also recommended, as is competition law expert Dieter Thalhammer for merger clearances.

Fiebinger Polak Leon Rechtsanwälte has good experience advising clients on corporate matters, particularly in the paper and energy sectors. The team recently advised Montana Tech Components on a capital increase and buying out a major shareholder. Practice head Peter Polak is 'a creative negotiator who finds solutions that work for all concerned'. Bert Ortner 'presents arguments in a determined but friendly manner'.

Barnert Egermann Illigasch Rechtsanwälte GmbH provides 'very hands-on advice, which is always in at the right time', and has a great track record of advising investment funds and private equity houses. The practice recently advised Alpine Equity Management on the sale of dental company Amann Girbach to TA Associates. Michael Barnert has 'excellent knowledge and a creative approach'.

The 'outstanding' **Benn-Ibler Rechtsanwälte GmbH** is particularly recommended for real estate M&A. Additionally, Wieland Schmid-Schmidfelden recently advised on the acquisition of a Turkish packaging business division. Stefan Eder is recommended.

enwc Natlacen Walderdorff Cancola Attorneys at Law recently advised Immeo Wohnen Service on its acquisition of three Austrian property companies from conwert Immobilien Invest. Its lawyers 'understand the client's business and offer appropriate advice'. Raimund Cancola heads the team, which also includes Claudia Steegmüller.

Eckert & Fries Rechtsanwälte GmbH is a smaller firm with a good reputation for mid-market deals and which has developed a good practice for clients from emerging markets. Vitus Eckert is recommended.

Hanno Schatzmann of mid-sized firm **Gassauer-Fleissner Rechtsanwälte GmbH** is recommended for its CEE expertise.

Griss & Partner 'combines the advantages of a smaller firm – personal attention of the senior partner – with the qualities one expects of a major firm: first-rate legal service and a highly motivated team of lawyers'. The firm has a strong industrial client base that includes Binder + Co and BDI BioEnergy. Gunter Griss is 'poised and calm'.

Hauser Partners Rechtsanwälte GmbH has a solid reputation for cross-border CEE work. Wulf Gordian Hauser is the main contact.

Hausmaninger Kletter Rechtsanwälte GmbH recently advised a subsidiary of Ventizz private equity group on its acquisition of Contec

Steuerungstechnik und Automation Gesellschaft. Clients praise the high level of partner involvement in deals. Christian Hausmaninger and Mark Kletter are recommended. In 2012, the well-respected Robert Bachner joined Schoenherr.

Herbst Vavrovsky Kinsky Rechtsanwälte GmbH has good links to venture capital funds and a strong track record advising on mid-market M&A. Phillip Kinsky, Wolfgang Schwachhöfer and Christoph Herbst are recommended.

Karasek Wietrzyk Rechtsanwälte GmbH has a niche advising Brazilian and CEE clients on corporate and M&A work with an Austrian element. The practice recently advised pharmaceuticals company Quintiles on corporate restructuring. Helen Pelzmann and team head Gerold Wietrzyk are highly recommended.

Hannes Füreder heads **Siemer-Siegl-Füreder & Partner, Rechtsanwälte's** team, which continues to advise a leading gas grid operator in the east of Austria on its corporate structure.

BLS Rechtsanwälte (Attorneys at Law) Boller Langhammer Schubert KG recently advised a major Austrian gaming entity on aspects of a new business venture. Practice head Thomas Boller 'impressed us by building up an in-depth knowledge of our industry', says one client.

Arno Brauneis, Felix Prändl and Stefan Geppert are the main contacts at **Brauneis Klausner Prändl Rechtsanwälte GmbH**.

Cabjolsky & Otto Rechtsanwälte OG is 'faster and more cost-efficient than the big firms'. In 2011, the team advised Austrian wastepaper dealer Bunzl & Biach on its shares in a Hungarian company.

Graf & Pitkowitz Rechtsanwälte GmbH's Ferdinand Graf is recommended for his experience advising international clients. The team recently advised Petrobras on corporate and financing matters in Austria.

Graf Patsch Taucher Rechtsanwälte provides 'great service for a better rate than the big firms. You always get one of the partners and there is little fluctuation, so the lawyers know you and your business'. The team recently advised a subsidiary of Head USA on corporate matters including distribution agreements and licensing. Bernd Taucher and the 'smart and strategic' Wolfgang Graf are recommended.

Hasch & Partner Anwaltsgesellschaft mbH is best known for its work for insurance and life sciences clients. Alexander Hasch is recommended.

Lansky, Ganzger & Partner Rechtsanwälte GmbH's make the effort to learn clients' businesses. The firm is also noted for its white-collar crime experience. Gabriel Lansky and Gerald Ganzger are recommended.

PHH Prochaska Heine Havranek Rechtsanwälte OG's entrepreneurial team recently advised affiliates of City of Wiener

Neustadt on several demergers and asset deals. Clients praise the team's 'business sense and astute approach'. Stefan Prochaska and Hannes Havranek are recommended.

Saxinger, Chalupsky & Partners Rechtsanwälte GmbH is recommended for deals with a strong CEE element. The firm recently advised Asamer Group on reorganising several of its companies.

Skadden, Arps, Slate, Meagher & Flom LLP recently represented Citigroup Global as financial adviser to Raiffeisen International Bank on its merger with Raiffeisen Zentralbank Österreich AG. Rainer Wachter is the sole partner.

Weber & co. uses its excellent banking and capital markets reputation to win spots on M&A deals. Stefan Weber is a favourite with clients.

Dispute resolution

Andreas Reiner is 'the go-to arbitration guy' in Vienna, and **Andreas Reiner & Partner** as a firm has an excellent reputation in arbitration. In recent years, the firm has been developing its Asian client base and has seen an increase in real estate disputes work. Christian Aschauer is also highly rated.

CHSH Cerha Hempel Spiegelfeld Hlawati is strong in litigation and arbitration, particularly in advising insurance companies and state-owned entities. The practice recently advised Austrian insurer Uniqa in a complex multi-jurisdictional damages dispute with a global pharmaceuticals company. The team also represented Asfinag in various construction litigations. Managing partner Irene Welsler and senior partner Benedikt Spiegelfeld are recommended for arbitration, as is Peter Vcelouch for litigation.

CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH recently represented Austrian Airlines in several litigation cases relating to a €150m damages claim against an international investor. The practice also advised Erste Group in a dispute with an insurance broker regarding non-payment of insurance premiums. The team is developing its arbitration expertise under practice head Johannes Reich-Rohrwig. Nikolaus Weselik brings 'big-picture strategic thinking' to construction disputes, and Daniela Karollus-Bruner is also recommended.

Dorda Brugger Jordis is 'worth the money' and 'absolutely first rate'. It has been advising Chubb Insurance in a dispute with Notartreuhandbank and the Austrian Notaries Association regarding losses totalling €117m caused by a former notary. Practice head Florian Kremslehner practises litigation and arbitration, and is 'a brilliant strategic thinker'. On the arbitration side, Christoph Stippl is 'a great counsel and advocate', and Christian Dorda is 'a very experienced arbitrator. His gentlemanly

DISPUTE RESOLUTION

Andreas Reiner & Partner CHSH Cerha Hempel Spiegelfeld Hlawati CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH Dorda Brugger Jordis Freshfields Bruckhaus Deringer Wolf Theiss	1
Baker & McKenzie Diwok Hermann Petsche Rechtsanwälte GmbH Binder Grösswang Rechtsanwälte DLA Piper Weiss-Tessbach Schoenherr	2
Benn-Ibler Rechtsanwälte GmbH Fiebinger Polak Leon Rechtsanwälte ◊ Hausmaninger Kletter Rechtsanwälte GmbH Karasek Wietrzyk Rechtsanwälte GmbH Siemer-Siegl-Füreder & Partner, Rechtsanwälte Torggler Rechtsanwälte OG	3

BLS Rechtsanwälte (Attorneys at Law) Boller Langhammer Schubert KG Baier Rechtsanwälte ◊ Doralt Seist & Csoklich enwv Natlacen Walderdorff Cancola Attorneys at Law Eisenberger & Herzog Graf & Pitkowitz Rechtsanwälte GmbH ◊ Graf Patsch Taucher Rechtsanwälte Griss & Partner Hasch & Partner Anwaltsgesellschaft mbH Hauser Partners Rechtsanwälte GmbH ◊ Lansky, Ganzger & Partner Rechtsanwälte GmbH Markus P. Fellner Rechtsanwalt PHH Prochaska Heine Havranek Rechtsanwälte OG Saxinger, Chalupsky & Partners Rechtsanwälte GmbH ◊ Stolitzka & Partner Rechtsanwälte OG

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manner, great legal know-how, and good sense of humour mean he is a real asset'. For litigation, Felix Hörlberger and Georg Jünger are recommended.

Freshfields Bruckhaus Deringer provides 'good technical and tactical advice'. Günther Horvath heads the practice, which recently advised a banking group, an airline and an industrial company in shareholder litigation. The team has also been active in arbitrations for energy clients operating in the CEE. Jenny Power is recommended for arbitration, and as Thomas Kustor and the 'analytical, persevering and meticulous' Thomas Zottl for litigation.

Wolf Theiss continued to advise Atrium European Real Estate in a raft of investor

litigation before the UK High Court and Vienna Commercial Court, as well as in Vienna arbitration proceedings. Team head Bettina Knoetzl is 'frank and outspoken', and Christoph Liebscher, Georg Kresbach, Eva Spiegel and Andreas Theiss are also recommended. One satisfied client relates how, 'they masterminded the strategy, developing the big picture and managing to lift the case from a low chance to a 50:50 case'.

'Very helpful and effective', **Baker & McKenzie Diwok Hermann Petsche Rechtsanwälte GmbH** has been advising on various arbitrations in the energy sector, including advising an international energy company in arbitration regarding gas price revisions. Stefan Riegler and Andreas Traugott are recommended.

Binder Grösswang Rechtsanwälte has a good record representing financial institutions in litigation and arbitration. It recently advised Bayerische Landesbank in a post-M&A dispute that resulted in a freezing of assets. The team also represented railway company ÖBB in successfully resolving a dispute regarding Deutsche Bank's mis-selling of a €600m CDO. Christian Klausegger is 'very well versed in tactics and has a good feeling for the aspects to be considered'. Michael Kutschera 'always knows exactly knows which solution will work'.

DLA Piper Weiss-Tessbach has had an active year in banking litigation, and 'provides flexible assistance and has excellent expertise'. The practice recently advised CGU Insurance in its corporate, insolvency and tax investigations relating to a local company. Practice head Claudine Vartian is recommended.

Schoenherr recently represented Republika Srpska in ICC arbitration proceedings relating to an energy investment in Bosnia-Herzegovina. Practice head Gerold Zeiler is recommended for arbitration, as is Wolfgang Höller for litigation.

In 2011, **Benn-Ibler Rechtsanwälte GmbH** advised a major bank on Madoff-related cases. The team also advised a German client against the Romanian government. Ivo Deskovic is 'outstanding'.

Fiebinger Polak Leon Rechtsanwälte recently advised a former company director in a €30m shareholder rights dispute with his former employer. Rudolf Fiebinger is highly recommended for arbitration.

Hausmaninger Kletter Rechtsanwälte GmbH is recommended for disputes in the banking sector. The team continues to advise Deutsche Telekom in its €102m dispute with three Polish companies in proceedings before the Austrian courts. Christian Hausmaninger is highly rated for arbitration.

Karasek Wietrzyk Rechtsanwälte GmbH is recommended for construction disputes, and practice head Thomas Frad recently acted as an ICC arbitrator in €1.5m proceedings between a German company and a Romanian municipality relating to a building project. The practice is also

developing a strong name in white-collar crime disputes.

Siemer-Siegl-Füreder & Partner, Rechtsanwälte recently successfully represented two pharmaceutical companies in a trade mark lawsuit against an Austrian competitor. Practice head Gerald Gries is experienced in employment and personal injury litigation.

Hellwig Torggler of **Torggler Rechtsanwälte OG** is a highly recommended arbitration expert.

BLS Rechtsanwälte (Attorneys at Law) Boller Langhammer Schubert KG handles a high volume of litigation, and recently represented an Austrian construction company in disputes arising from the construction of a retirement home. Team head Wolfgang Schubert has 'a very broad scope of knowledge'.

Baier Böhm has experience advising banking clients in arbitration. Erhard Böhm heads the team.

Doralt Seist & Csoklich is a well-run firm with many longstanding clients. Peter Csoklich and Raimund Bollenberger handle arbitration and litigation, and are the main contacts.

enwc Natlacen Walderdorff Cancola Attorneys at Law recently advised Redevco in various property disputes. Team head Wolfgang Kapek has 'a clear strategic approach'.

Eisenberger & Herzog has a strong client base that includes banks and vehicle manufacturers. The practice recently advised Honda in a dispute with one of its distributors relating to a terminated distribution agreement.

Graf & Pitkowitz Rechtsanwälte GmbH advised Irving Picard regarding Madoff fraud claims, and represented a major European energy company in \$10m arbitration.

Graf Patsch Taucher Rechtsanwälte recently advised a German construction company in a dispute relating to the construction of an open-air theatre in Spain. 'Fees are below the level of the bigger firms and we get high-quality advice', says one client. Clemens Freisinger is a 'very efficient and cool-headed litigator'.

Griss & Partner was busy with medical malpractice and railway disputes, representing insurers as well as injured individuals. Clients appreciate that 'rates are still below the rates of the bigger firms while maintaining the quality of legal work'. Gunter Griss is the main contact for arbitration, and Edwin Mächler is also recommended.

Hasch & Partner Anwalts-gesellschaft mbH has experience advising in labour law disputes and is recommended for enforcement matters.

Hauser Partners Rechtsanwälte GmbH's Wulf Gordian Hauser is recommended for his arbitration experience.

The well-connected Gabriel Lansky dominates **Lansky, Ganzger & Partner Rechtsanwälte GmbH's** practice. The firm continues to handle a high volume of investor

disputes, such as advising in cases relating to the misselling of financial products.

Markus P. Fellner Rechtsanwalt was set up by former **Siemer-Siegl-Füreder & Partner, Rechtsanwälte** partner Markus Fellner in 2011. The practice recently advised the Czech subsidiary of an international building technology company in an arbitration relating to the construction of a Prague shopping centre. Fellner is 'first class, provides concise evaluations and has high knowledge of construction law'.

PHH Prochaska Heine Havranek Rechtsanwälte OG has developed a strong record in public relations litigation. The team represents café+co in all its disputes, and has also been kept busy by high-volume matters including conducting around 13,000 judicial debt recovery proceedings for Raiffeisen Versicherung Aktiengesellschaft and Uniqa Versicherungen.

In 2011, **Saxinger, Chalupsky & Partners Rechtsanwälte GmbH** was active handling disputes between Austrian investors and African governments. Immanuel Gerstner is the main contact.

In 2011, **Stolitzka & Partner Rechtsanwälte OG** acted in various disputes relating to construction and the running of private foundations. Team head Georg Röhnsner recently advised the heirs of a late Austrian business tycoon in litigation proceedings against a private trust. The team is also recommended for IP and medical malpractice matters.

EU and competition

Freshfields Bruckhaus Deringer was particularly active advising in private litigation relating to antitrust damage claims in 2011, but also recently represented Assa Abloy Entrance Systems in merger control proceedings relating to its acquisition of a stake in agta record group. The practice also obtained an EU judgement for its client EVA regarding pro-competitive remedies relating to the packaging industry. Practice head Axel Reidlinger is highly recommended.

Schoenherr's 'invaluable' team provides 'hands-on support within short timeframes'. The team recently advised Raiffeisen Bank International in clearance for its acquisition of a majority stake in Polbank, and advised Siemens and VA Tech Group in infringement proceedings before the European Courts. Practice head Hanno Wollmann is 'superb' – 'a brilliant antitrust lawyer and an economic expert'. Franz Urlesberger is 'a competent contact if you need one-stop-shop competition advice in the CEE region'. Volker Weiss is also recommended.

The 'excellent' **Wolf Theiss** provides 'quality legal advice and top service'. It advised a European

EMPLOYMENT

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Brauneis Klauer Prändl Rechtsanwälte GmbH Fiebinger Polak Leon Rechtsanwälte Hasch & Partner Anwaltsgesellschaft mbH Karasek Wietrzyk Rechtsanwälte GmbH PHH Prochaska Heine Havranek Rechtsanwälte OG Siemer-Siegl-Füreder & Partner, Rechtsanwälte Stolitzka & Partner Rechtsanwälte OG Zandl: Grundeil Rechtsanwälte	

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clients from the IT and telecoms, pharmaceuticals, transport and industrial sectors.

CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH continues to advise on labour issues relating to restructurings including those of biotech company Intercell and power services company Habasit. The practice also advised Casinos Austria on various employment matters including those relating to the termination of management contracts. Practice head Bernhard Hainz and Christoph Wolf are recommended.

Kunz Schima Wallentin Rechtsanwälte OG specialises in employment law and regularly advises on top-end matters. The firm has a great reputation for large-scale redundancies, pensions, restructuring and insolvency, and has niche expertise in the arts and media sector. Name partner Georg Schima is highly rated.

Wolf Theiss finds an 'excellent balance between precise assessment of challenging legal questions and practical advice for the client'. It recently advised Faurecia Automotive on TUPE and other regulations as part of its acquisition of an insolvent German automobile company's

factory. The group also advises Research in Motion on day-to-day employment matters in Austria, including contracts and benefits schemes. Practice head Ralf Peschek 'sees the essence of issues and reacts quickly, and he is very knowledgeable in the field of pension plans'. The 'fantastic' Matthias Unterrieder 'always responds quickly'.

Binder Grösswang Rechtsanwälte advises big-name clients such as CapGemini, Macquarie Funds Group and new client Xerox Austria on labour law. Horst Lukanec leads the team, which also includes Angelika Pallwein-Prettner.

Dorda Brugger Jordis 'excellent', 'very responsive and proactive' team is particularly recommended for contentious employment matters. Practice head Thomas Angermair has been leading advice to JSC VTB Bank regarding ongoing employment matters including the pension fund entitlement of executives. The team also advised pharmaceuticals group Gedeon Richter on employment issues relating to its establishment of a local subsidiary. Credit Suisse and BT are major clients. Gabriele Härth left the firm in 2011.

Gerlach Rechtsanwälte is an employment law boutique with a solid reputation. Roland Gerlach is highly recommended. Georg Griesser left the firm.

bvp Hügel Rechtsanwälte OG advises on employment law matters arising from M&A and corporate reorganisations. The team advises Kelag and Accenture on labour law. Dominik Leiter is recommended.

Baker & McKenzie Diwok Hermann Petsche Rechtsanwälte GmbH has been advising a food company on employment law matters pertaining to its restructuring. The team picks up a good deal of work from the firm's network globally. Senior counsel Simone Liebmann-Slatin is 'knowledgeable and experienced'.

Clemens Egermann leads **Barnert Egermann Illigasch Rechtsanwälte GmbH's** team, which mainly acts for Austrian employers that are long-term clients of the firm and has seen an increase in contentious work. It recently advised Avcon Jet on various labour issues. The group provides 'better pricing and a more solutions-oriented approach than many of its competitors', says one client.

CHSH Cerha Hempel Spiegelfeld Hlawati has 'a wider breadth of industry knowledge than many firms', and a strong record in litigation and collective bargaining issues. In 2011, it advised Hewlett-Packard on data protection and outsourcing issues, as well as Asfinag and McDonald's on ongoing employment matters. The 'pragmatic' Julian Feichtinger is 'able to evaluate legal problems quickly', and Barbara Klingler is also recommended.

DLA Piper Weiss-Tessbach is recommended for cross-border CEE matters and collective labour disputes. The group advised Spar on the restructuring and reorganisation of its local

OTHER RECOMMENDED FIRMS

Alexandra Knell (Dr)
BLS Rechtsanwälte (Attorneys at Law) Boller
Langhammer Schubert KG
Graf & Pitkowitz Rechtsanwälte GmbH
Greiter Pegger Kofler & Partners
Griss & Partner
Neudorfer Rechtsanwälte
Preslmayr Attorneys at Law
Saxinger, Chalupsky & Partners
Rechtsanwälte GmbH
Stock Rafaseder Gruskiewicz Rechtsanwälte

Firms are listed A-Z

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subsidiary. Practice head Franz Marhold is 'highly experienced and business-oriented'.

Wolfgang Kapek heads the team at **enwc Natlacen Walderdorff Cancola Attorneys at Law**, which provides ongoing advice to clients such as Nokia Siemens Network, Pirelli and Lafarge. Dieter Natlacen is recommended.

Kurt Wratzfeld handles the majority of **Fellner Wratzfeld & Partners'** employment law work. The practice is recommended for collective bargaining and employer-side court representation.

Freshfields Bruckhaus Deringer is recommended for its knowledge of pensions and worker benefits. It recently advised BP Austria on collective bargaining agreements and other employment law matters. Practice head Stefan Koeck and associate Karin Sommeregger are recommended.

Schoenherr mainly advises the firm's existing clients on employment issues resulting from M&A, but also successfully defended a financial consultancy company in several long-running court cases concerning the termination of a senior consultant's contract. Practice head Hans Georg Laimer is recommended.

Brauneis Klauer Prändl Rechtsanwälte GmbH's primary expertise lies in collective bargaining, pension plans and stock options. Orlin Radinsky and Arno Brauneis are the main contacts.

Fiebinger Polak Leon Rechtsanwälte's practice head Bert Ortner is recommended for his expertise in large-scale employment matters, and Karina Hellbert is knowledgeable on data privacy.

Hasch & Partner Anwaltsgesellschaft mbH is recommended for restructuring and disposals as well as contract issues, particularly stock option matters.

Karasek Wietrzyk Rechtsanwälte GmbH mainly advises on employment matters arising from corporate transactions. Practice head Helen Pelzmann recently advised a pharmaceuticals company on outsourcing.

PHH Prochaska Heine Havranek Rechtsanwälte OG recently advised Moser Holding on negotiations with work councils and unions relating to the restructuring of several of its subsidiaries. Nicolaus Mels-Colloredo has '*extremely good industry expertise*'.

Siemer-Siegl-Füreder & Partner, Rechtsanwälte recently advised an elevator manufacturer on dismissal procedures and redundancy payments. Hannes Füreder is the main contact.

The '*excellent*' **Stolitzka & Partner Rechtsanwälte OG** provides a comprehensive service to employers. In 2011, it represented Reckitt Benckiser Austria on employment issues pertaining to the integration of SSL. Silva Palzer is '*unfailingly helpful, polite, tactful, prompt, professional and co-operative*'.

Zandl Grundei Rechtsanwälte's Andreas Grundei is recommended for social benefits, labour restructuring and pensions advice.

IT and telecommunications

Brauneis Klauser Prändl Rechtsanwälte GmbH is highly recommended for its software, data protection, copyright and e-commerce expertise. Felix Prändl and Arno Brauneis are well-respected practitioners.

CHSH Cerha Hempel Spiegelfeld Hlawati recently advised Commerzbank on a multi-jurisdictional IT outsourcing project. In 2011, the team was particularly busy advising on data protection and cloud computing matters, and represented companies in both the travel sector and pharmaceuticals industry on implementing whistleblowing hotlines. Telekom Austria and Hewlett-Packard are longstanding clients. Georg Konrad is the main contact, and Julian Feichtinger is recommended for IT litigation.

Claudine Vartian heads **DLA Piper Weiss-Tessbach's** group, which recently advised longstanding client Deutsche Telekom in various litigation and corporate matters. The practice was bolstered by the addition of Sabine Fehringer from **Fellner Wratzfeld & Partners**.

Dorda Brugger Jordis' '*brilliant*' team is '*a real gem and a rare find*', and '*provides reliable fee estimates*'. It has an impressive roster of tech clients, and continues to advise eBay Austria on local IP and IT matters. On the telecoms side, it recently advised Telekom Austria on the sale of a major Spanish subsidiary. The '*outstanding*' and '*straightforward*' IT lawyer Axel Anderl has '*the rare ability to explain and transform complex issues into clear language*'. Stephan Polster is recommended for telecoms.

Freshfields Bruckhaus Deringer was busy advising on contentious matters and technology M&A in 2011. It represented Hutchison 3G in proceedings before the Austrian telecoms

regulator relating to mobile and fixed call termination, and advised software and data-processing company Domus Facility Management on a property purchase from ÖBB. Christof Pöchhacker and Bertram Burtcher are highly rated.

Gassauer-Fleissner Rechtsanwälte GmbH's '*price-performance ratio is good*', and the practice recently advised a worldwide photo agency on the implementation of anti-piracy software in Austria. Michael Wolner is Austria's leading software licensing expert, and Max Mosing is '*an experienced lawyer for tech start-ups*'.

Andréewitch & Simon's lead partner Markus Andréewitch is well known for his IT licensing and transactional prowess.

At **Binder Grösswang Rechtsanwälte**, Ivo Rungg is recommended for non-contentious work and Christian Klausegger for contentious telecoms work. Tele2 is a longstanding client for IP and regulatory issues, and the team recently advised Schenker on an IT project relating to transport software.

CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH advised easybank and document sharing platform Newsgape on IT matters, and saw an increase in outsourcing mandates in 2011. Practice head Johannes Juranek is recommended.

enwc Natlacen Walderdorff Cancola Attorneys at Law '*understands the technology business and its related needs*', and has a strong record of advising telecoms clients in IP infringement and unfair competition cases. The practice continues to represent Telekom Austria in several unfair competition cases against mobile telecoms competitors. Dieter Natlacen and Martin Prohaska-Marchried are the main contacts.

Fiebinger Polak Leon Rechtsanwälte is recommended for its advice to internet start-ups and is advising Docfinder on such a matter. Constantin Kletzer heads the team.

Linz-based **Hasch & Partner Anwalts-gesellschaft mbH's** Franz Guggenberger is recommended for licensing agreements and antitrust matters.

Thomas Höhne and Georg Streit of **Höhne, In der Maur & Partner Rechtsanwälte GmbH** are recommended for e-commerce and internet law advice.

Karasek Wietrzyk Rechtsanwälte GmbH has experience on software licensing and data protection matters. The team recently advised an internet-based German bookseller in unfair competition proceedings.

Preslmayr Attorneys at Law's Rainer Knyrim is '*an expert in data protection issues*'.

Schoenherr's telecoms team recently advised France Télécom on its acquisition of Austrian mobile provider One and private equity fund Mid Europa Partners. Other clients include AT&T, Verizon Communications and Nortel. Christian Schmelz is recommended.

IT AND TELECOMMUNICATIONS

Brauneis Klauser Prändl Rechtsanwälte GmbH	1
CHSH Cerha Hempel Spiegelfeld Hlawati DLA Piper Weiss-Tessbach Dorda Brugger Jordis Freshfields Bruckhaus Deringer Gassauer-Fleissner Rechtsanwälte GmbH^o	
Andréewitch & Simon Binder Grösswang Rechtsanwälte CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH enwc Natlacen Walderdorff Cancola Attorneys at Law Fiebinger Polak Leon Rechtsanwälte^o Hasch & Partner Anwalts-gesellschaft mbH Höhne, In der Maur & Partner Rechtsanwälte GmbH Karasek Wietrzyk Rechtsanwälte GmbH Preslmayr Attorneys at Law^o Schoenherr Wolf Theiss	2
Cabjolsky & Otto Rechtsanwälte OG Eisenberger & Herzog Legis – Cooperative Association of Attorneys Mag Marcus Essl, LL.M., M.E.S Meinhard Ciresa (DDR) Norbert Wiesinger (Dr), Law Offices Sattler & Schanda Siemer-Siegl-Füreder & Partner, Rechtsanwälte Stolitzka & Partner Rechtsanwälte OG Willheim Muller Rechtsanwälte Windisch : Law Offices	3

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Wolf Theiss is particularly strong in contentious matters for technology clients. It recently advised Expedia on potential risks under local defamation laws pertaining to translation services. The practice has also developed relationships with a number of video game developers and attracted Activision, the publisher of Call of Duty, as a new client. Georg Kresbach heads the practice.

Cabjolsky & Otto Rechtsanwälte OG has a strong focus on IT and telecoms matters. In 2011, the practice advised a number of smaller internet companies on marketing and data protection. Telecoms expert Gerald Otto is recommended.

Eisenberger & Herzog was kept busy advising on a number of data protection and software licensing matters in 2011. Microsoft is a client of the practice. Andreas Zellhofer is recommended.

Legis – Cooperative Association of Attorneys is a small firm that focuses on technology and IT matters, and in 2011 it was particularly busy advising international corporations on data

OTHER RECOMMENDED FIRMS

Arnold Rechtsanwalte GmbH

Baier Rechtsanwalte ◊

Kunz Schima Wallentin Rechtsanwalte OG

Schramm ohler Rechtsanwalte

Firms are listed A-Z

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protection. Dietmar Huemer effectively acts as a sole practitioner in this field and is recommended.

Mag Marcus Essl, LL.M., M.E.S advises a number of longstanding Austrian technology clients on contractual matters, and also provides contentious advice.

DDr Meinhard Ciresa's Meinhard Ciresa is highly recommended for e-commerce matters.

Dr Norbert Wiesinger, Law Offices 'provides a lot of attention to the client', and punches above its weight representing leading clients such as Verizon and Colt Telecom on regulatory issues. In 2011, it advised OnAir Switzerland, a subsidiary of Airbus and SITA that provides mobile phone services on Airbus aircraft. Norbert Wiesinger has 'good knowledge of the telecoms industry'.

Sattler & Schanda's Reinhard Schanda is recommended for internet and new media law advice, particularly matters involving internet service providers.

Siemer-Siegl-Fureder & Partner, Rechtsanwalte recently advised a technology consortium in a dispute with a subcontractor concerning the development and maintenance of a web sales tool. Reinhard Brunar and Michael Breitenfeld are recommended.

Stolitzka & Partner Rechtsanwalte OG has been advising various US companies on data protection matters, and has a good record advising satellite TV companies; in 2011, it advised a client on obtaining a satellite TV licence. Georg Rohsner is the main contact.

Willheim Muller Rechtsanwalte recently advised a multinational IT company on providing outsourced services for a bank. 'The response times are very quick and overnight work is accomplished to a high standard', says one client.

Two-partner **Windisch : Law Offices** recently advised Dueromedia Technologies Entwicklungs on IT laws relating to a new product. Bettina Windisch-Altieri is 'straightforward and good at communicating', and 'she works in a small team which allows her to be constantly available to her clients'.

Insolvency and corporate recovery

Abel & Abel is a four-partner insolvency boutique with a first-rate reputation, especially

for its work acting as receivers in national insolvency cases. Norbert Abel, Johanna Abel-Winkler, Bernhard Konecny and Reinhard Perstel are all eminent practitioners.

At **Brauneis Klausner Prandl Rechtsanwalte GmbH**, Alexander Klausner receives high praise for his work on cases with an international element.

Graf & Pitkowitz Rechtsanwalte GmbH advises on some of Austria's largest insolvency matters. The well-regarded Alexander Isola heads the team, which is particularly recommended for accountants' liability and loan collateralisation matters as well as major corporate restructurings. In 2011, the team advised the receiver on restructuring of a major waste disposal contractor.

Schoenherr provides 'quick response times and excellent know-how', and has been busy advising financial institutions over the past two years. Wolfgang Holler leads the team, which recently advised foreign institutional bondholders of Vienna-listed A-Tec during its restructuring. It continues to advise Morgan Stanley Real Estate on its restructuring and refinancing of European hotel projects and the sale of its Austrian assets.

Schulyok Unger & Partner Rechtsanwalte OEG is a specialist insolvency receiver firm with a great reputation. The team is experienced acting as administrator and is recommended for its debt relief and appellate expertise. Peter Schulyok, Arno Maschke, Philipp Dobner and Georg Unger are highly recommended.

Binder Grosswang Rechtsanwalte attracts some major cases via its strong banking and finance practice. It is particularly recommended for pan-CEE matters, and recently advised Kommunalkredit on cross-border mergers relating to the bank's restructuring. The team also advised European Directories Group on its €1.5bn refinancing and pre-pack administration. Thomas Schirmer, Gottfried Gassner and Emanuel Welten are recommended.

Benedikt Spiegelfeld and Irene Welsner head the team at **CHSH Cerha Hempel Spiegelfeld Hlawati**, which recently advised Barclays Capital on the insolvency of Morgan Stanley Real Estate Funds and its Austrian subsidiaries. Other standout matters included advising Austrian National Bank in several matters including litigation relating to the bankrupt Riegerbank AG's trustee. 'Advice rendered is always appropriate and value for money is particularly good', say clients.

CMS Reich-Rohrwig Hainz Rechtsanwalte GmbH recently advised longstanding client UniCredit Bank Austria as lender on the restructuring of a €150m financing to develop a Bulgarian shopping centre. Armin Dallmann is highly recommended.

Clients are 'impressed by the responsiveness and technical competence' at **DLA Piper Weiss-Tessbach**, which advised Doosan Heavy

INSOLVENCY AND CORPORATE RECOVERY

Abel & Abel

Brauneis Klausner Prandl

Rechtsanwalte GmbH

Graf & Pitkowitz Rechtsanwalte GmbH ◊

Schoenherr

Schulyok Unger & Partner Rechtsanwalte OEG

Binder Grosswang Rechtsanwalte

CHSH Cerha Hempel Spiegelfeld Hlawati

CMS Reich-Rohrwig Hainz

Rechtsanwalte GmbH

DLA Piper Weiss-Tessbach

Dorda Brugger Jordis

Fellner Wratzfeld & Partners ◊

Freshfields Bruckhaus Deringer

Kosch & Partner

Preslmayr Attorneys at Law ◊

Wolf Theiss

Benn-Ibler Rechtsanwalte GmbH

Eisenberger & Herzog

Hasch & Partner Anwalts-gesellschaft mbH

Held Berndnik Astner & Partner, Rechtsanwalte

Siemer-Siegl-Fureder & Partner, Rechtsanwalte

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Industries & Construction on acquiring a subsidiary from the insolvent A-Tec Industries. It also advised various domestic lenders on several insolvencies and restructurings. Wolfgang Lafite is the main contact.

Dorda Brugger Jordis has good experience advising on large restructurings, particularly on pre-insolvency issues. In 2011, the team advised AE&E Austria, Atlas Estates and Immofinanz on various insolvency and restructuring matters. Tibor Varga and practice head Andreas Zahradnik are recommended.

Fellner Wratzfeld & Partners advises various major banks on some of Austria's largest restructurings, including advising Erste Bank on the restructuring of Vienna-listed manufacturer A-Tec, which declared bankruptcy in late 2010. Markus Fellner is highly regarded.

Freshfields Bruckhaus Deringer leverages its excellent banking and finance credentials, and predominantly advises financial institutions. Well-respected practice head Friedrich Jergitsch recently led advice to a consortium of banks on the AE&E restructuring including that of a €700m revolving guarantee facility. The team also has excellent experience in bank restructuring and is involved in the restructuring of Kommunalkredit Austria following its nationalisation.

Kosch & Partner has a solid reputation in insolvency proceedings, particularly for representing debtors, and in compensation

OTHER RECOMMENDED FIRMS

Baier Rechtsanwälte ^o
 Fiebinger Polak Leon Rechtsanwälte ^o
 Haslinger/Nagele & Partner
 Rechtsanwälte GmbH
 Kunz Schima Wallentin Rechtsanwälte OG

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proceedings. Jörg Beirer, Michael Lentsch, Gerhard Schilcher, Rainer Radlinger and Gerwald Holper are well respected.

Rainer Herzog's team at **Preslmayr Attorneys at Law** has a good pedigree advising on the restructuring of national companies and all aspects of insolvency proceedings.

Wolf Theiss' insolvency and restructuring team has close ties with the firm's excellent CEE and corporate practices, and in 2011 advised Erste Bank on a €700m rescue financing of the bank's loan portfolio after it faced covenant breaches and liquidity problems. Christian Hoenig and insolvency expert Eva Spiegel are recommended.

Benn-Ibler Rechtsanwälte GmbH advised an Austrian commercial bank on the restructuring of a large mortgage-backed loan portfolio in Croatia. Stefan Eder is recommended.

Eisenberger & Herzog has good experience advising banks on major restructuring matters, and in 2011 advised Investkredit Bank in the insolvency proceedings of A-Tec Industries.

Hasch & Partner Anwaltsgesellschaft mbH is experienced acting as receiver in bankruptcy proceedings, and continues to be active advising on pre-insolvency restructuring.

Held Berdnik Astner & Partner, Rechtsanwälte has three offices across Austria, and has experience advising on Austrian bank restructurings. Team head Bernhard Astner is recommended.

Siemer-Siegl-Füreder & Partner, Rechtsanwälte recently advised a major German manufacturer in the insolvency proceedings of a consortium partner and related damages claims. Reinhard Brunar is a 'calm and cool-headed lawyer', and 'always has an eye on the deadlines'.

Intellectual property and media

Gassauer-Fleissner Rechtsanwälte GmbH's five-partner team is highly rated for IP, particularly in contentious matters including patent litigation. It has a substantial stable of pharmaceuticals clients, including being responsible for all of AstraZeneca's Austrian patent litigation, and all of Reckitt Benckiser's

Austrian advertising law and trade mark matters. Barbara Kuchar is 'extremely well qualified in trade mark, copyright and unfair competition matters and always has the client's interest in mind'. Michael Wolner is 'one of the best', and Christian Gassauer-Fleissner is 'extraordinarily competent'.

Höhne, In der Maur & Partner Rechtsanwältinnen GmbH is dominant in the media sector, particularly for representing newspapers. Thomas Höhne is highly rated and in demand, and Georg Streit is also recommended.

Schoenherr is 'good value for money and efficient at managing cases with implications in other jurisdictions', and 'always thinks outside the box'. This experienced team recently successfully concluded a 12-year trade mark dispute between its client Anheuser-Busch and Czech Budweiser Budvar National Corporation. Guido Kucsko's 'knowledge of IP in Austria is second to none', Christian Hauer is recommended for trade mark and unfair competition cases, and Christian Schumacher is also well regarded.

Wiltschek Rechtsanwälte is an excellent boutique specialising in patents, trade marks, design rights and copyrights. The eminent Lothar Wiltschek heads the practice, which also includes Ernst Tremmel and David Plasser.

Binder Grösswang Rechtsanwälte recently advised the Academy of Motion Picture Arts and Sciences on infringements relating to its Oscars trade mark. Ivo Rungg heads the team, which also advised Tele2 Austria on requests by the police for the use of customer's internet protocol addresses.

CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH saw an increase in work for clients in the consumer products sector in 2011, including representing new client Nestlé on various trade mark issues including advertising and unfair competition. The team also advised Syngenta regarding product piracy issues and IP litigation. Practice head Egon Engin-Deniz is 'fast and has wide knowledge of both law and industry'.

DLA Piper Weiss-Tessbach is recommended for anti-counterfeiting work and trade mark enforcement. It recently represented a cosmetics manufacturer in trade mark infringement litigation. The highly recommended Alexander Cizek heads the team, which welcomed new arrival Sabine Fehringer from **Fellner Wratzfeld & Partners**.

Dorda Brugger Jordis has 'deep industry knowledge and always balances efforts and costs against the potential gain'. The team recently advised various artists including Herbert Brandl in a cyber-squatting case, and InQnet in a criminal case relating to the marketing of a website service that enables copyright infringements. Axel Anderl has 'strong negotiation skills', and is 'a real gem'; 'if you have a big, prestigious case you must go to Axel', says one client. Senior associate Martina Grama is 'extremely accurate and reliable'.

INTELLECTUAL PROPERTY AND MEDIA

Gassauer-Fleissner Rechtsanwälte GmbH ^o 1
 Höhne, In der Maur & Partner
 Rechtsanwälte GmbH
 Schoenherr
 Wiltschek Rechtsanwälte

Binder Grösswang Rechtsanwälte 2
 CMS Reich-Rohrwig Hainz
 Rechtsanwälte GmbH
 DLA Piper Weiss-Tessbach
 Dorda Brugger Jordis
 enwc Natlacen Walderdorff Cancola
 Attorneys at Law
 Fiebinger Polak Leon Rechtsanwälte ^o
 Freshfields Bruckhaus Deringer
 Sattler & Schanda
 Schwarz Schönherr Rechtsanwälte OEG
 Wolf Theiss

Brauneis Klausner Prändl 3
 Rechtsanwälte GmbH
 CHSH Cerha Hempel Spiegelfeld Hlawati
 Eisenberger & Herzog
 Graf & Pitkowitz Rechtsanwälte GmbH ^o
 Hasch & Partner Anwaltsgesellschaft mbH
 Herbst Vavrovsky Kinsky Rechtsanwälte GmbH
 Michel Walter (Dr)

Karasek Wietrzyk Rechtsanwälte GmbH
 Lansky, Ganzger & Partner
 Rechtsanwälte GmbH
 Mag Marcus Essl, LL.M., M.E.S
 Siemer-Siegl-Füreder & Partner, Rechtsanwälte
 Stoltzka & Partner Rechtsanwälte OG
 Windisch : Law Offices

Firms are listed A-Z within tiers

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enwc Natlacen Walderdorff Cancola Attorneys at Law is recommended for patent and unfair competition cases, and in 2011 continued to advise clients such as Ratiopharm, CSC Pharmaceuticals, Leoni NBG Fibre Optics and Fischer Sports in contentious cases. It advised Teva Pharmaceuticals on non-contentious patent matters. Dieter Natlacen and Martin Prohaska-Marchried are the main contacts.

Fiebinger Polak Leon Rechtsanwälte provides 'responsive and appropriate advice that never loses sight of the business implications of the different legal options'. The team has a great record in the life sciences and tech sectors. In 2011, the team advised designer shoemaker Christian Louboutin on trade mark and design law and product piracy. Clients of practice head Constantin Kletzer say that 'his in-depth knowledge is impressive and he provides concise opinions'.

OTHER RECOMMENDED FIRMS

Baier Rechtsanwälte ^o
 Baker & McKenzie Diwok Hermann Petsche
 Rechtsanwälte GmbH
 Cabjolsky & Otto Rechtsanwälte OG
 Griss & Partner
 monlaw Mondl Leuthner Rechtsanwälte
 PHH Prochaska Heine Havranek
 Rechtsanwälte OG

Firms are listed A-Z

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Freshfields Bruckhaus Deringer is recommended for IP-driven M&A transactions as well as contentious work. Christof Pöchlhammer leads the practice, which recently advised Hutchison 3G Austria in contentious proceedings brought by Austro Mechana relating to copyright charges on smartphone media storage.

Sattler & Schanda is a small firm that regularly advises trade mark holders in infringement proceedings. Reinhard Schanda is well regarded.

Schwarz Schönherr Rechtsanwälte OEG is 'absolutely first rate', and 'price levels are good'. The firm is recommended for trade mark and patent law, on which it advises an impressive client roster of big name luxury brands such as Christian Dior, Hugo Boss and Giorgio Armani. In 2011, the team also advised generic drugs manufacturers Sandoz and Hexal in Austrian patent infringement proceedings. Practice head Georg Schönherr is well respected.

Wolf Theiss advises many pharmaceuticals and technology clients. Georg Kresbach heads the team, which advised Netgear on a new Austrian copyright levy imposed on computer hard drives. Other standout matters included representing DW Plastics and its directors in patent infringement litigation relating to beer crates.

Brauneis Klausner Prändl Rechtsanwälte GmbH is expert in product piracy and patent law proceedings before the Austrian courts. Martin Reinisch is the main contact.

CHSH Cerha Hempel Spiegelfeld Hlawati recently advised gaming company Novomatic Group on its acquisition of the IP company WEBAK Group. Irene Welser leads the team, which also acted for events company Mastaire in a copyright and unfair competition matter against Wiener Kongresszentrum Hofburg Betriebsges.

Eisenberger & Herzog advised Nissan on its Austrian advertising campaigns, and represented Center Invest in trade mark litigation against its former joint venture partner.

Ferdinand Graf heads **Graf & Pitkowitz Rechtsanwälte GmbH's** team, which is recommended for defending clients in trade

mark and patent infringements before the Austrian courts. In recent years, the firm has developed its expertise in pharmaceuticals patent and trade mark cases.

Hasch & Partner Anwalts-gesellschaft mbH has experience in international and domestic trade mark registrations, and has a good record of obtaining preliminary injunctions. Bernhard Steindl is recommended.

Herbst Vavrovsky Kinsky Rechtsanwälte GmbH is recommended for EU trade mark, copyright, and unfair competition disputes. Christoph Herbst is the main contact.

Dr Michel Walter's Michel Walter is noted for his copyright expertise, especially in the music sector.

Arno Cichocki heads **Karasek Wietrzyk Rechtsanwälte GmbH's** practice, which recently advised a leading vehicle parts retailer on trade mark protection.

Lansky, Ganzger & Partner Rechtsanwälte GmbH 'provides excellent service and very fast response times'. Gerald Ganzger, who is recommended for advice to media clients, represents Austria's largest private broadcaster, ATV, in all issues relating to advertising violations, transfer laws and new transmission laws.

Mag Marcus Essl, LL.M., M.E.S' Marcus Essl is 'a focused, quick thinker' and has built up a diverse and quality practice that advises clients including media groups, performers and religious groups.

Reinhard Brunar heads **Siemer-Siegl-Füreder & Partner, Rechtsanwälte's** team, which recently advised a nutritional supplements manufacturer on a trade mark and patent agreement with a supplier.

Stolitzka & Partner Rechtsanwälte OG recently successfully represented a well-known men's magazine in a copyright infringement case against a major Austrian magazine group. Georg Röhnsner is the main contact.

Windisch : Law Offices has 'a perfect understanding of the entertainment business and the specific needs of famous people'. It also represents companies and recently advised generics manufacturer Easypharm on its global trade mark strategy including applications and filings. Bettina Windisch-Altieri is recommended.

Private client

Arnold Rechtsanwalte GmbH has an excellent reputation for its work with high-net-worth individuals and private foundations, and can call on the firm's strong tax department. Clients include Jungbunzlauer Austria; the owners of Engel; and the owners of SIGNA Group. Nikolaus Arnold and Florian Arnold head the team at this family-run firm, and both sit on the boards of numerous private foundations: in 2011, the firm

PRIVATE CLIENT

Arnold Rechtsanwalte GmbH 1
Dorda Brugger Jordis

bpv Hügel Rechtsanwälte ^o 2

CMS Reich-Rohrwig Hainz
 Rechtsanwälte GmbH
DLA Piper Weiss-Tessbach
Freshfields Bruckhaus Deringer
Gassauer-Fleissner Rechtsanwälte GmbH ^o
Jakobljevic, Grave & Vetter
Siemer-Siegl-Füreder & Partner, Rechtsanwälte
Wolf Theiss

Alexander Hofmann (Dr), LL.M., 3
 Attorney-at-Law

Brauneis Klausner Prändl Rechtsanwälte GmbH
Fiebinger Polak Leon Rechtsanwälte ^o
Graf & Pitkowitz Rechtsanwälte GmbH ^o
 Griss & Partner
HLMK Rechtsanwälte
Karasek Wietrzyk Rechtsanwälte GmbH
Kerres Partners Rechtsanwälte
Sattler & Schanda
Wilhelm Muller Rechtsanwälte

Firms are listed A-Z within tiers

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advised more than 50 private foundations administering assets of over €2bn.

Dorda Brugger Jordis provides 'good service levels' and 'technically sound responses that are practical too'. Theresa Jordis heads the practice, which recently advised high-net-worth clients of the Austrian branch of Julius Baer Bank in tax planning issues. Paul Doralt is recommended for cross-border work.

bpv Hügel Rechtsanwälte OG leverages its well-respected tax practice to advise high-net-worth individuals, and is recommended for the structuring of wills and advice on succession issues. Florian Gibitz and Hanns Hügel are recommended.

CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH has good experience in tax work and private trusts for high-net-worth individuals. Johannes Reich-Rohrwig leads the team, which is recommended for representing board members in disputes.

DLA Piper Weiss-Tessbach is recommended for advice on private trusts and foundations. Practice head Christoph Mager recently led advice to Helmut Zoidl and his family in the restructuring of three private foundations, including one based in Liechtenstein.

Freshfields Bruckhaus Deringer has expertise in commercial and tax structuring matters for shareholders of family-run businesses. The firm continues to advise longstanding clients such as the Swarovski and Porsche families, and sits on the boards of several company foundations. Günther Horvath advises on

OTHER RECOMMENDED FIRMS

enwc Natlacen Walderdorff Cancola

Attorneys at Law

Eckert & Fries Rechtsanwälte GmbH

Hasch & Partner Anwalts-Gesellschaft mbH

PHH Prochaska Heine Havranek

Rechtsanwälte OG

Robert Briem (Dr), Rechtsanwalt-GmbH

Torggler Rechtsanwälte OG

Firms are listed A-Z

corporate issues, and Michael Sedlaczek is recommended for tax advice.

Gassauer-Fleissner Rechtsanwälte GmbH's Christian Gassauer-Fleissner has advised a number of high-net-worth families and shareholders of family-owned businesses.

Christian Grave of **Jakobljevic, Grave & Vetter** has a great reputation for private foundations and trusts work. Jörg Jakobljevic is also recommended.

Siemer-Siegl-Füreder & Partner, Rechtsanwälte's practice head Hannes Füreder advises the private trust of a wealthy Austrian individual, which acts as the holding company of an Austrian facility service provider group with subsidiaries across CEE and more than 3,000 employees.

Wolf Theiss recently advised a wealthy German family on its office and their companies in various countries, and acted for a billionaire private investor in seeking malpractice damages from a law firm in a €1.6bn fraudulent tax transaction. Practice head Andreas Theiss and Clemens Schindler are recommended.

Dr Alexander Hofmann, LL.M., Attorney-at-Law provides 'quality service at a reasonable price; response times are always extremely fast'. It is particularly adept at advising US citizens and those with US assets with dealings in Austria; in 2011, the team represented a US-based trustee acting for an Austrian beneficiary in a voluntary disclosure procedure. Alexander Hofmann is recommended for estate planning, inheritance law and private foundations work.

Brauneis Klausner Prändl Rechtsanwälte GmbH has a good reputation for property planning. Bernhard Girsch and Orlin Radinsky are the main contacts.

Fiebinger Polak Leon Rechtsanwälte advises high-net-worth individuals on wealth planning and private foundations. The team recently advised a US citizen on a multimillion-dollar investment through an Austrian banking group into Russia and a related arbitration. Christoph Leon and Peter Polak are recommended.

Graf & Pitkowitz Rechtsanwälte GmbH is recommended for its experience in charitable

trusts and probate proceedings. Armenak Utudjian leads the team.

Griss & Partner is experienced in establishing private foundations. Gunter Griss and Peter Griss are recommended.

HLMK Rechtsanwälte is recommended for its expertise in company succession, private foundations, inheritance, and estates work. Gerhard Hochedlinger heads the practice.

Karasek Wietrzyk Rechtsanwälte GmbH's forte lies in contentious matters including white-collar crime cases. Practice head Thomas Frad recently advised a former bank CEO in severance claims against a former employer.

Kerres Partners Rechtsanwälte is rated for its experience advising private clients on establishing private foundations and trusts. Christoph Kerres is recommended.

Sattler & Schanda's Egon Sattler and Reinhard Schanda are known for their work advising on assets and wills.

Willheim Muller Rechtsanwälte is building a good record of advising private foundations on tax and asset planning. 'This firm is a young dynamic team with a high level of motivation. In comparison to larger firms, the lawyers are very flexible and willing to dedicate themselves fully to a specific matter', says one client. Practice head Katharina Mueller is recommended.

Public procurement

Heid Schiefer Rechtsanwälte GmbH is a highly regarded specialist public procurement boutique, particularly for construction projects and PPP. Stephan Heid is highly recommended.

Schramm Öhler Rechtsanwälte is a four-partner boutique that specialises in advising state-owned companies on construction and procurement work, as well as PPP. The practice advised Steiermärkische Krankenanstaltengesellschaft in a public tendering process relating to the measuring and control system for the new Landeskrankenhaus 2020 and several other Styrian hospitals. The team also advised ÖBB on several rail procurement projects. Johannes Schramm, Georg Zellhofer, Matthias Öhler and Gregor Stickler are recommended.

Binder Grösswang Rechtsanwälte recently advised an international service provider on a tender to provide security services at airports, and is experienced in representing financial services clients. Raoul Hoffer leads the team, which also features Johannes Barbist, who 'finds solutions to problems that work within tight timeframes'.

CHSH Cerha Hempel Spiegelfeld Hlawati has good experience advising contracting and public authorities on tendering processes. It recently advised Austrian motorways operator Asfinag on excluding a party from several

PUBLIC PROCUREMENT

Heid Schiefer Rechtsanwälte GmbH
Schramm Öhler Rechtsanwälte

1

Binder Grösswang Rechtsanwälte

CHSH Cerha Hempel Spiegelfeld Hlawati

2

CMS Reich-Rohrwig Hainz
Rechtsanwälte GmbH

Dorda Brugger Jordis

Eisenberger & Herzog

Freshfields Bruckhaus Deringer

Graf & Pitkowitz Rechtsanwälte GmbH ^o

Karasek Wietrzyk Rechtsanwälte GmbH

Siemer-Siegl-Füreder & Partner, Rechtsanwälte

Willheim Muller Rechtsanwälte

Wolf Theiss

Firms are listed A-Z within tiers

o indicates firm displays contact details at the end of this chapter

tenders because of professional misconduct. Irene Welsler and Michaela Siegart are recommended.

CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH provides 'first-class service', and advises public authorities and bidders. It is particularly recommended for cross-border matters. In 2011, it continued to advise Brenner Basistunnel on all procurement matters relating to the construction of a 55km tunnel connecting Austria and Italy. The team also advised traffic safety company Dürr in its role as adviser on several procurement matters relating to the €400m purchase of equipment for the Austrian highways. Practice head Bernt Elsner is recommended.

Dorda Brugger Jordis represents public authorities and bidders in the healthcare sector, and advised the Austrian Red Cross, ÖRK, in tender proceedings launched by the Austrian Ministry of Interior. The team also advised the public authority in a tender process for a diagnosis information system for four hospitals in a model region in the Province of Lower Austria. Practice head Bernhard Müller is recommended.

Eisenberger & Herzog has experience advising bidders and tendering bodies, and in 2011 advised Volvo as bidder in a framework contract to supply trucks to Asfinag.

Freshfields Bruckhaus Deringer's key strengths lie in contentious matters and in representing bidders. It recently advised Bundesimmobiliengesellschaft on two EU-wide tenders and negotiations relating to framework agreements for management consulting services. Axel Reidinger and Stephan Denk head the practice.

Graf & Pitkowitz Rechtsanwälte GmbH provides service that is 'experienced, fast, personally engaged and all at a reasonable cost'.

OTHER RECOMMENDED FIRMS

BLS Rechtsanwälte (Attorneys at Law) Boller Langhammer Schubert KG

bpv Hügel Rechtsanwälte OG ◊

Baier Rechtsanwälte ◊

Eckert & Fries Rechtsanwälte GmbH

Hasch & Partner Anwaltsgesellschaft mbH

Hausmaninger Kletter Rechtsanwälte GmbH

Höhne, In der Maur & Partner

Rechtsanwälte GmbH

Lansky, Ganzger & Partner

Rechtsanwälte GmbH

monlaw Mondl Leuthner Rechtsanwälte

Neudorfer Rechtsanwälte

Schramm Öhler Rechtsanwälte

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Ludwig Vavrovsky and Nikolaus Vavrovsky are the main contacts.

PHH Prochaska Heine Havranek Rechtsanwälte OG mainly advises mid-sized privately owned funds and developers, and in 2011 was particularly active on transactions and residential projects in Vienna. The team regularly acts for Erste Immobilien, which it advised on the purchase of a €40m residential building in Vienna. Practice head Christian Marth is recommended.

Saxinger, Chalupsky & Partners Rechtsanwälte GmbH recently advised Citycenter St. Pölten & Co on its €40m shopping mall development in St. Pölten in Lower Austria. Practice head Immanuel Gerstner is recommended.

Reinhard Brunar leads **Siemer-Siegl-Füreder & Partner, Rechtsanwälte's** team, which has good experience on construction and real estate matters. It acted for a company on its purchase of a lakeside hotel.

The 'very experienced and targeted' **Stolitzka & Partner Rechtsanwälte OG** represents a wide range of domestic companies, and recently advised fashion retailer Forever 21 on the lease and construction agreements for two new flagship stores in Vienna. Practice head Alexander Stolitzka is 'very competent and provides clear advice'.

enwc Natlacen Walderdorff Cancola Attorneys at Law primarily advises clients in the food and retail sectors. Practice head Alexander Scheitz advised Nespresso Austria on acquiring several new stores in Vienna, and ADEG Österreich Handelsaktiengesellschaft on the sale of several shopping centres.

Fellner Wratzfeld & Partners is experienced in hotel and road construction projects. Michael Hecht is the main contact.

Fiebinger Polak Leon Rechtsanwälte recently advised conwert Immobilien on the development and lease arrangements of parts of its residential property portfolio. Manuela Maurer-Kollenz heads the practice.

Freshfields Bruckhaus Deringer has a good record advising institutional investors and private equity houses. It advised UniCredit Bank Austria on acquiring tracts of land for a new Vienna office development. Practice head Thomas Zottl is 'meticulous' and 'solutions-oriented, and has no big ego'.

Gassauer-Fleissner Rechtsanwälte GmbH has good experience advising on hotel projects and lease agreements. Hanno Schatzmann is the main contact.

Graf & Pitkowitz Rechtsanwälte GmbH advises construction companies and property developers on major domestic projects. Nikolaus Pitkowitz and Armenak Utudjian are recommended.

Graf Patsch Taucher Rechtsanwälte is 'highly responsive, commercial and practical, with reasonable fees'. The firm has a strong record advising on Vienna real estate transactions and is developing a niche advising Russian investors purchasing property in Vienna. Alexander Patsch is recommended.

Herbst Vavrovsky Kinsky Rechtsanwälte GmbH has a good pedigree advising on PPP finance and construction agreements. Karl

Tax

Arnold Rechtsanwalte GmbH has excellent links to the Big Four accountancy firms and is recognised as a leader in tax litigation. Nikolaus Arnold heads the team, which has a good track record advising clients in appeals before the administrative and constitutional courts. The team also advises on private foundations in conjunction with the firm's highly rated private client practice.

bpv Hügel Rechtsanwälte OG is a smaller Vienna firm that is recommended for its tax advice on corporate deals and major restructurings. Hanns Hügel heads the team, which recently advised BP Europa SE on tax issues arising from a multi-jurisdictional merger. Gerald Schachner joined from **Herbst Vavrovsky Kinsky Rechtsanwälte GmbH** in 2010.

Freshfields Bruckhaus Deringer's 'first-rate' group handles tax structuring aspects of M&A and financing matters. It advised certain Austrian banks in a complaint to the Constitutional Court regarding a new Austrian capital gains withholding tax. Practice head Michael Sedlaczek is 'pragmatic', 'direct and to the point'. Claus Staringer is recommended for tax litigation.

Wolf Theiss advises on private client and corporate tax structuring matters. Recent instructions include advising private equity house Triton on the tax issues arising from its

TAX

Arnold Rechtsanwalte GmbH 1
bpv Hügel Rechtsanwälte OG ◊
Freshfields Bruckhaus Deringer
Wolf Theiss

Baker & McKenzie Diwok Hermann 2
Petsche Rechtsanwälte GmbH
Binder Grösswang Rechtsanwälte
CHSH Cerha Hempel Spiegelfeld Hlawati
CMS Reich-Rohrwig Hainz
Rechtsanwälte GmbH
Dorda Brugger Jordis
Karasek Wietrzyk Rechtsanwälte GmbH
Schoenherr

DLA Piper Weiss-Tessbach 3
Gustav (MMag) Walzel
Minihold Rechtsanwalt
Robert Briem (Dr), Rechtsanwalt-GmbH
Saxinger, Chalupsky & Partners
Rechtsanwälte GmbH ◊
Schneider's Rechtsanwälte-KG
Siemer-Siegl-Füreder & Partner, Rechtsanwälte

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acquisition of elevator components manufacturer Wittur Group. Niklas Schmidt and Clemens Schindler are recommended.

Baker & McKenzie Diwok Hermann Petsche Rechtsanwälte GmbH combines 'very short response times, profound knowledge and good internal teamwork between partners'. It recently advised an international client in a transfer pricing tax audit and subsequently obtained a ruling that barred the Austrian tax authorities from initiating a cross-border audit. Imke Gerdes is recommended.

Binder Grösswang Rechtsanwälte's team is 'energetic and reliable', and outstandingly responsive. It recently advised Macquarie on tax structuring of its acquisition of Innovest Kapitalanlage from Siemens Group. Practice co-heads Christian Wimpfissinger and Andreas Hable are 'excellent tax experts and professionals'.

CHSH Cerha Hempel Spiegelfeld Hlawati focuses on tax instructions arising from M&A and restructuring, and in 2011 it advised Commerzbank Vienna on Austrian stamp duty provisions relating to its credit business. Johannes Prinz is the main contact.

CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH advises on transactional tax matters, and recently represented construction company Strabag and shareholder Petrus on tax issues arising from its €100m acquisition of voting rights in listed company conwert Immobilien. Sibylle Novak is recommended.

Dorda Brugger Jordis's team is 'practical, down-to-earth, and has a very good relationship